



Dear Customer,

We would like to express our sincere appreciation for your ongoing partnership with Toshiba.

We are writing to inform you of an upcoming change to our pricing structure for Toshiba Spare Parts, which will take effect from 01/06/2026.

In light of current global circumstances, a moderate price increase of circa. 3% will be implemented. We understand that price adjustments can be a concern, and wish to assure you that this decision has been carefully considered, taking into account a range of factors impacting the global spares business.

Our industry has been significantly affected by rising operational costs, including increased expenses in labour, utilities & transportation, the latter driven predominantly by global fuel price surges. In addition, ongoing inflationary pressures & heightened costs of materials & goods from suppliers worldwide have further contributed to the necessity of this adjustment. While we have endeavoured to absorb these increases wherever possible, the cumulative effect has made a revision unavoidable. We remain committed to transparency & to delivering the highest quality solutions to support your business needs. Should you have any questions or concerns regarding this price change, please do not hesitate to contact us. We greatly value your continued support of the Toshiba brand & look forward to serving you in the coming year & beyond.

Regards,

A handwritten signature in black ink, appearing to read "Ian Davis".

Ian Davis
HVAC Spares & Operations Senior Manager.

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